



March 26, 2025

Dear Fellow Investors and Friends,

The estimated full year 2024 and historical net performance for Silver Beech Capital, LP (“the Fund” or “Silver Beech”) is presented below.

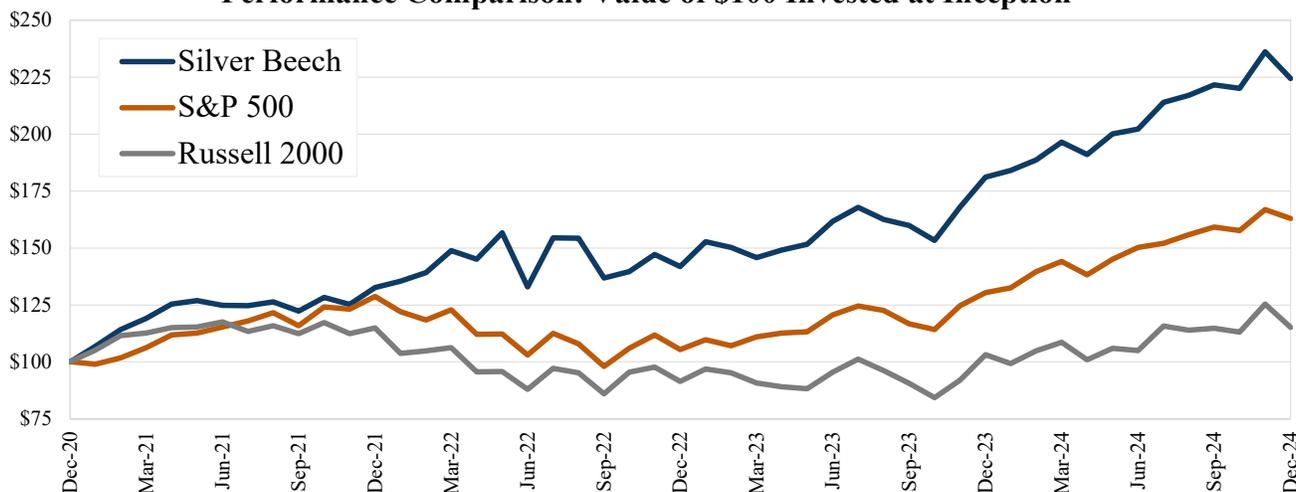
**Performance Summary\*:**

		<b>Silver Beech</b>	<b>S&amp;P 500</b>	<b>Russell 2000</b>
2021	} Track Record	32.6%	28.7%	14.8%
2022		6.9%	(18.1%)	(20.4%)
2023	} Silver Beech	27.7%	23.7%	13.0%
2024		23.9%	25.0%	11.5%

**January 1, 2021 – December 31, 2024**

Compound Annual Return	22.6%	13.1%	3.6%
Value of \$100 Invested	\$224	\$163	\$115

**Performance Comparison: Value of \$100 Invested at Inception\***



\*Returns presented above for Silver Beech are net of 1% management fee and 20% incentive fee above a 6% hard hurdle as of December 31, 2024, and since inception (January 11, 2023). Actual performance will vary depending on the timing of contribution(s) and fees. Returns for the S&P 500 and Russell 2000 are total returns and include dividend reinvestment. 2023 returns begin January 11 to match Silver Beech’s inception. Please see additional disclosure.

Since track record inception, Silver Beech has compounded at a 22.6% annualized return, which equates to 9.5% annualized outperformance over the S&P 500. In 2024, Silver Beech delivered strong absolute returns of 23.9% for the full year, narrowly behind the S&P 500’s excellent 25.0% performance and well ahead of the Russell 2000’s 11.5% return.

Silver Beech's strong performance in 2024 was attributable to outsized profits in financials, energy, and consumer sector investments. This is distinct from the S&P 500's strong performance, which was primarily driven by the tech sector.

Today, we believe risk is generally elevated. As we write, uncertain American tariff policy has caused supply chain congestion as firms rush to acquire inventory in front of unclear tariff deadlines. This can lead to inflation that may or may not be "transitory." Tariff uncertainty also discourages firms from making long-term investments, thereby reducing corporate and national economic growth. In addition to inflationary risk posed by tariffs, rumored corporate and personal income tax cuts could be inflationary as they increase the government's fiscal deficit unless paired with commensurate cuts in government spending. We are actively monitoring Silver Beech's portfolio for prospective tariff and inflationary impacts.

There is strong evidence of extreme speculation in financial markets. In 2024, retail investors piled into leveraged ETFs at an elevated pace not seen since 2021. The most popular leveraged ETFs offer retail investors 2x-4x long or short exposure to Telsa stock, other single-name "hype" stocks, and cryptocurrencies. This financial speculation has been stoked by all manner of authority and celebrity, including the President and much of his family, who have launched "meme coin" cryptocurrencies in the last year. At Silver Beech, we remain disciplined and aspire to invest dispassionately by systematically executing on our investment process, cognizant that even the most principled investors possess cognitive bias.

As a reminder, Silver Beech does not make macroeconomic or political predictions, nor select investments for direct exposure to such predictions. We note that U.S. equity valuations are high with the S&P 500 trading at a ~22x forward P/E ratio<sup>1</sup>. The S&P 500 has closed out a substantial two-year bull market where it rose by 50%+. The S&P 500's ten largest constituents trade at nearly a 30x forward P/E ratio<sup>1</sup>. There have been decades when the stock market offered returns no better than holding cash, and those decades often began with elevated stock market valuations similar to today's levels.

We are optimistic about Silver Beech's opportunity set against this backdrop of elevated risk, uncertainty, and historically high valuations. Silver Beech's portfolio is concentrated, actively managed, catalyst-rich, and comprised of durable companies priced at attractive multiples of free cash flow. This is in stark contrast to the S&P 500's passively managed portfolio of five hundred large companies that trade at near-record multiples of free cash flow.

We believe several areas of our investment focus, including real estate, finance companies, banks, insurers, companies with misunderstood asset-rich balance sheets, corporate transformations, and turnarounds, are broadly out-of-favor and feature attractive valuations that are conducive to strong forward investment returns. We systematically identify and research these opportunities to build Silver Beech's distinctive portfolio.

In this environment, a long-term investment strategy that can ignore short-term volatility is a significant advantage. This advantage comes from the trust and patience of our limited partners, and our shared dedication to long-term outperformance. Thank you for your continued support.

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<sup>1</sup> As of December 31, 2024. P/E ratio means price to earnings ratio.

Portfolio Comparison as of December 31, 2024	Silver Beech	S&P 500	
		Cap-Weighted	Equal-Weighted
Price-to-Book Ratio	1.9x	5.1x	3.0x
Price-to-Earnings Ratio (GAAP '24E)	15.2x	24.3x	18.9x
Price-to-Earnings Ratio (GAAP '25E)	12.7x	21.9x	16.9x
GAAP EPS Growth CAGR ('24E-'26E)	~17%	~12%	~12%
After-Tax Returns-on-Capital	~13%	~14%	~12%
# Holdings	10	500	500

Portfolio Update: we have written about our recent investment in Rentokil.

### **Rentokil Initial (NYSE: “RTO” | LSE: “RTO”)**

Rentokil Initial (“Rentokil”) is the world’s largest pest services company. The pest services business model is attractive because it is capital-light, revenues are acyclical and mostly recurring with high retention rates, costs are variable, and the sector benefits from structural growth tailwinds. As society grows wealthier, it prioritizes pest control and consumes more pest control services; this durable trend has driven GDP+ growth in the pest services sector for decades and will drive GDP+ growth for years to come.

Though Rentokil also operates profitable hygiene services segments<sup>2</sup>, we do not focus on them here as they contribute less than 10% to Rentokil’s profits and are therefore not core to our investment thesis.

It is relatively straightforward to start a small pest services company with a technician’s license, some chemicals, and a truck. But there are significant scale benefits that accrue to large companies like Rentokil due to route density, branch consolidation, and brand recognition that make it hard for a small, independent pest services company to compete effectively. The clearest evidence of this scale benefit is illustrated by Rentokil’s own branches: larger branches with more than \$8M revenues operate at 10%+ higher operating margins than branches with less than \$3M revenues; this disparity is even more dramatic when comparing scaled Rentokil branches with subscale independent branches.

Due to attractive scale benefits, Rentokil and other large players have been aggressively consolidating the marketplace. Over the last 10 years, Rentokil has acquired 200+ pest services companies. Most of these acquisitions were small “tuck-ins” and straightforward to integrate into Rentokil’s platform. Emboldened by the success of its consolidation strategy, in 2022, Rentokil acquired Terminix, one of the largest U.S.-focused pest services companies, for ~\$6 billion<sup>3</sup>. Rentokil’s Terminix acquisition was a notable shift away from its historical tuck-in consolidation playbook and made its pest services segment the largest player in the attractive U.S. market, the largest global pest services market. After acquiring Terminix, Rentokil and Rollins (Rentokil’s largest competitor) collectively possess 50%+ market share in U.S. pest services.

<sup>2</sup> Hygiene services segments include (i) hygiene solutions to minimize exposure to pathogens, micro-organisms, air-borne particles in washrooms and other sensitive environments; and (ii) garment services for workwear and personal protective equipment complementary to route-based pest and hygiene services operations.

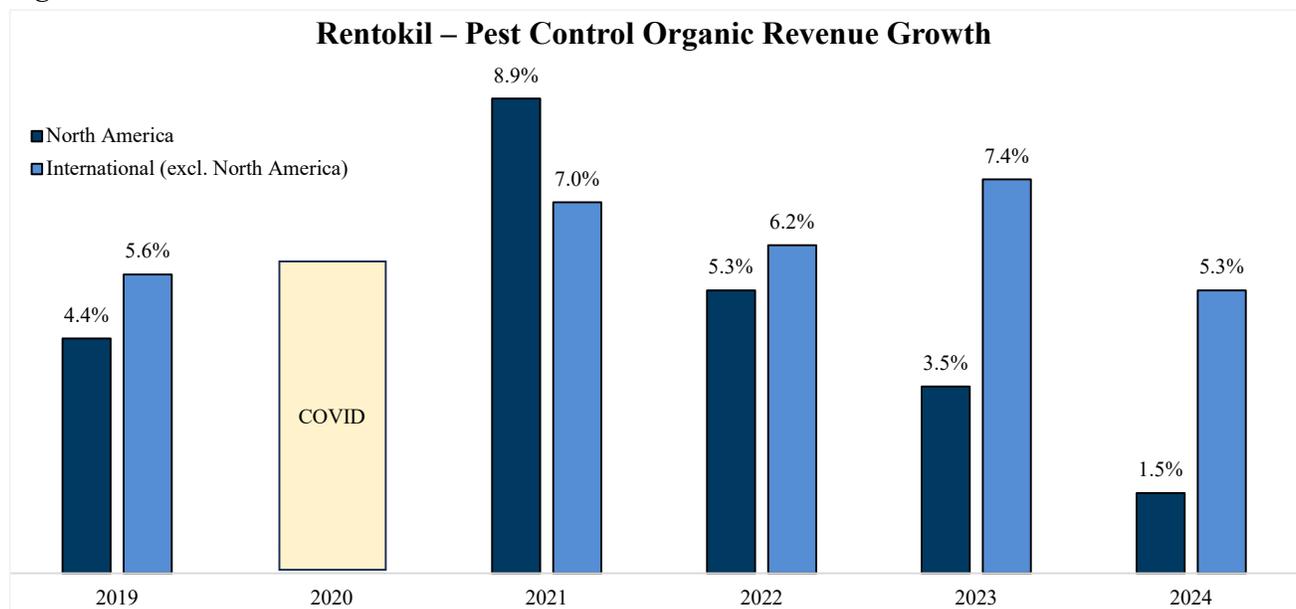
<sup>3</sup> There is a large difference between Terminix’s valuation at announcement and closing due to the transaction’s stock component. At announcement, deal valued Terminix at ~\$7.7 billion or ~19x TEV/EBITDA (2021E) & ~14x TEV/EBITDA (2021E after proforma synergies). At closing, due to Rentokil’s low stock price, deal valued Terminix at ~\$5.5 billion or ~14x TEV/EBITDA (2021E) & ~10x TEV/EBITDA (2021E after proforma synergies).



In contrast to its smaller tuck-ins that it had integrated quickly and successfully, Rentokil has thus far struggled to realize the full potential of the Terminix acquisition. A key challenge is Terminix had notably inferior employee and customer retention figures than Rentokil and its competitors, and employee retention is strongly correlated with organic sales growth. Since acquiring Terminix, Rentokil’s consolidated North American pest services segment has lagged behind the organic growth of competitors, potentially signaling deeper issues than integration, such as a challenged sales strategy.

Rentokil’s management has formulated a plan to revitalize organic sales growth by focusing on employee and customer retention, but in the interim period the stock market is impatient and has not been kind to Rentokil. Since the December 2021 announcement of the Terminix acquisition, Rentokil’s stock price is down -40% and the S&P 500 is up 32%. As of December 31, 2024, Rentokil trades at ~11x TEV/EBITDA<sup>4</sup>, a substantial discount to private and public market comparables, a discount to its historical trading multiples, and a discount to the market overall.

Figure 1



Note: Rentokil acquired Terminix in 2022, therefore 2023 and 2024 metrics include Terminix.

Some notable investors agree with our assessment that Rentokil is one of the most attractive opportunities in public markets today: in June 2024, it was reported that Nelson Peltz’s Trian Partners had invested in Rentokil and was exploring corporate engagement. A few months later, it was announced that Trian had secured a seat on Rentokil’s board of directors. We think it is a good sign the company is open to shareholder feedback and welcomed Trian into the boardroom.

Silver Beech does not “borrow conviction” by investing at a lower price than other investors, but we do note that since Trian’s reported investment in Rentokil in June 2024, the stock has declined by over 20% due to short-term uncertainty in Rentokil’s North American pest services segment. We argue the market is missing the forest for the trees by anchoring to Rentokil’s recent weaker North American performance as the company integrates Terminix instead of focusing on the company’s durable medium-term fundamentals and high business quality.

<sup>4</sup> This valuation is based on Silver Beech's estimate of Rentokil's proforma 2025 EBITDA, which includes projected synergies from the Terminix integration.

We believe Rentokil is an attractive investment because:

- **Attractive valuation:** Rentokil trades at ~11x TEV/EBITDA<sup>5</sup>, a material discount to any private or public market trading comparable, and a discount to the broader market even though Rentokil is a vastly higher quality company than the average S&P 500 constituent. If Rentokil were to trade in line with our view of intrinsic value and other high-quality consolidation platforms, there is 40%+ stock price upside. In an upside scenario, if Rentokil were to realize its integration ambitions but still trade at a large discount to Rollins, its closest North American pest services competitor, we believe there is 100%+ stock price upside.
- **The market is missing the forest for trees:** the market has coalesced around a short-sighted focus on quarterly growth and other KPIs. This short-sightedness obscures the company's enduring quality, low spot valuation, and leading scale-advantaged position in a sector with structural growth trends that will persist for decades.
- **Speculative operational & governance improvements:** Rentokil's CEO Andy Ransom had a sterling reputation prior to Terminix's acquisition, growing EPS at a ~10% CAGR since becoming CEO in 2013 by orienting the company around the pest services market. We don't believe today's low stock price, due to slower than forecasted integration of Terminix and recently decelerating North American organic growth, gives Andy's leadership or operational effectiveness full credit. We are also optimistic about Trian's boardroom involvement, which could lead to governance improvements and a long-term shareholder's focus on operational improvement and execution.
- **U.S. relisting upside:** Rentokil is currently listed on the London Stock Exchange even though more than 50% of its profits come from U.S. operations. The company is exploring a relisting to a U.S. exchange. Though a U.S. relisting is not included in our core investment thesis or base case underwriting, we believe this action would drive additional investor demand. A U.S. relisting would also convert the company's reported financials from IFRS to GAAP accounting, improving transparency and potentially attracting a broader investor base.

## Conclusion

It is our great privilege to be your partner and manage your capital alongside our own. We appreciate your trust and partnership. Please do not hesitate to reach out with any questions.

Sincerely,



**James Hollier**

Partner & Portfolio Manager



**James Kovacs**

Partner

Silver Beech Capital, LP

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<sup>5</sup> This valuation is based on Silver Beech's estimate of Rentokil's proforma 2025 EBITDA, which includes projected synergies from the Terminix integration.



## Silver Beech Capital, LP – Fund Summary as of December 31, 2024

<b>Fund Holdings:</b>			
<b>Name</b>	<b>Ticker</b>	<b>Sector</b>	<b>Description</b>
Brookfield Corporation	BN	Asset Management	Holding company primarily comprised of asset manager, reinsurer, real assets, fund stakes, and carried interest.
Burford Capital	BUR	Asset Management	Leading legal finance focused global investor and asset manager.
Dentalcorp	DNTL	Medical Care Facilities	Largest owner, acquiror, and partner of Canadian dental practices with over 550 practices.
Energy Transfer	ET	Energy (Midstream)	Leading owner of U.S. energy infrastructure assets that treat, transport, store, and export hydrocarbons.
Fairfax Financial	FFH	Insurance (P&C)	Holding company primarily comprised of property and casualty insurers and reinsurers.
Flagship Communities	MHC	Real Estate	Manufactured housing REIT owner and operator of 82 communities focused on midwestern and southern states.
Greenfire Resources	GFR	Energy (E&P)	Small oil sands producer in Athabasca, Western Canada, with long-life, low-decline oil assets & attractive reserves.
Rentokil Initial	RTO	Pest Services	Leading U.S. provider of pest and hygiene services. Owner of Rentokil, Initial, and Terminix brands.
United Parks & Resorts	PRKS	Theme Parks	U.S. owner/operator of 12 theme parks including SeaWorld, Busch Gardens, Aquatica, and Sesame Place.
WillScot	WSC	Rental & Leasing Svcs	Largest North American provider of portable and turnkey modular building units and storage space.

<b>Fund Composition By Market Capitalization:</b>	
	<b>Weight</b>
Large Cap (greater than \$12 billion)	39.9%
Mid Cap (greater than \$2 billion)	29.7%
Small Cap (less than \$2 billion)	30.5%
<b>Total</b>	<b>100.0%</b>

<b>Monthly Net Returns (%):</b>														
	<b>Jan</b>	<b>Feb</b>	<b>Mar</b>	<b>Apr</b>	<b>May</b>	<b>Jun</b>	<b>Jul</b>	<b>Aug</b>	<b>Sept</b>	<b>Oct</b>	<b>Nov</b>	<b>Dec</b>	<b>Year</b>	<b>S&amp;P 500</b>
<b>2021</b>	6.82	6.91	4.23	5.30	1.29	-1.67	-0.14	1.29	-3.13	4.88	-2.34	5.87	32.63	28.71
<b>2022</b>	2.06	2.80	6.92	-2.51	8.03	-15.17	16.20	-0.13	-11.30	2.01	5.38	-3.61	6.90	-18.11
<b>2023</b>	7.70	-1.62	-3.01	2.33	1.70	6.65	3.78	-3.15	-1.66	-4.09	9.59	7.81	27.75	23.66
<b>2024</b>	1.62	2.53	4.09	-2.76	4.75	1.06	5.80	1.45	2.10	-0.69	7.32	-5.01	23.86	25.02

Returns presented above for Silver Beech are net of 1% management fee and 20% incentive fee above a 6% hard hurdle since inception (January 11, 2023). Each Limited Partner's actual performance will vary depending on the timing of their contribution(s) and fees. Returns for the S&P 500 include dividend reinvestment. Please see additional disclosure.



## **IMPORTANT DISCLOSURES**

Silver Beech Capital Management, LLC (“Silver Beech”) is a New York limited liability company that serves as the investment manager to Silver Beech Capital, LP (the “Fund”), a Delaware limited partnership. The principals of Silver Beech are James Hollier, who serves as the portfolio manager and managing partner of the Fund, and James Kovacs, who serves as the managing partner of the Fund.

All performance results presented herein refers to the performance of an unrestricted investor in the Fund since its inception. Net performance is presented net of the highest performance allocation in effect at the time (20%) above a 6% hurdle rate, the highest actual management fees (1.0%) charged at the time, and net of other expenses, and includes the reinvestment of all dividends, interest, and capital gains. Performance for investors who subscribed on different dates, or who pay different fees would necessarily be different from the performance presented herein. The rate of return is calculated on a “time weighted” rate of return basis, which minimizes the effect of cash flows on the investment performance of the Fund. All monthly performance data presented herein reflects unaudited data, unless otherwise specified, and as such its accuracy cannot be guaranteed. Past performance is not necessarily indicative of future results. All securities transactions involve substantial risk of loss.

The material presented is compiled from sources thought to be reliable, including in certain instances, from outside sources, but accuracy and completeness cannot be guaranteed. Any opinions expressed herein reflect the judgment of Silver Beech and are subject to change.

The information in this letter is for discussion purposes only. Nothing contained herein should be construed as an offer to sell, or a solicitation of an offer to buy or sell any security or investment strategy or a recommendation as to the advisability of investing in, purchasing or selling any security or investment strategy, which may only be made in the Fund’s confidential offering memorandum and operative documents (collectively, the “Offering Documents”).

Before making an investment decision with respect to the Fund, prospective investors are advised to read the Offering Documents carefully, which contain important information, including a description of the Fund’s risks, investment program, fees, expenses, redemption and withdrawal limitations, standard of care and exculpation, etc. Prospective investors should also consult with their tax and financial advisors as well as legal counsel. The Offering Documents are the sole documents on which a potential investor is entitled to rely in evaluating an investment in the Fund. The information in this letter does not take into account the particular investment objectives, restrictions, or financial, legal or tax situation of any specific prospective investor, and an investment in the Fund may not be suitable for many prospective investors. This letter is not intended to be, nor should it be construed or used as, investment, tax or legal advice.

**PAST PERFORMANCE IS NOT NECESSARILY INDICATIVE OF FUTURE RESULTS.**

